



SymphonyAI is an investment firm that focuses on acquisitions of software, data, analytics, and tech-enabled services companies. Started in 2017, SymphonyAI has grown rapidly to a portfolio of eight companies with a revenue run rate of \$350M.

MISSION

- Build a portfolio of industry-leading companies through acquisition and incubation that deliver the highest value to their clients
- Significantly accelerate growth through investments in sales, innovation, and talent
- Leverage SymphonyAI machine learning technology to build high-value AI/machine learning solutions that drive substantial growth potential
- Grow each company to achieve high-growth software revenue of \$100 million to \$250 million in five years

VALUE CREATION

A unique strategy that combines technology, operational expertise, and flexible capital to create value and build high-growth companies:

- **Technology:** Next-generation, award-winning AI/machine learning technology stack and a talented team of more than 100 data scientists
- **Operational expertise:** Highly experienced investment partners and operating bench with successful track records
- **Flexible capital:** \$1 billion commitment by Founder and CEO Dr. Romesh Wadhvani

Core Values



CUSTOMER VALUE

We strive to be the indispensable trusted partner for our clients by delivering extraordinary value



INNOVATION

We are the most innovative company in every market we serve



TALENT

We attract and retain the best talent



RESULTS

We build high performance teams who deliver high performance results

CONTACT US

Michael Cashin
Director, Corporate Development

4 Main Street
Los Altos, CA 94022

mcashin@symphonyai.com
650-823-4356



SymphonyAI Investments

SymphonyAI seeks acquisitions of companies with opportunities to improve and grow the base business and develop innovative breakthrough solutions by leveraging our proven operational capabilities and proprietary AI/machine learning technology. We seek acquisitions of software, data, analytics, and tech-enabled services companies that meet the following criteria:

Verticals of focus:
consumer, retail,
healthcare, life sciences,
financial services, media,
telecom, industrials,
logistics, defense, public
sector

Revenue platforms with \$25
million to \$250 million in
revenue with the ability to
invest a meaningful amount
of equity in any transaction,
given no fund diversification
limits

Equity: Ideally \$50-100
million of equity investment,
with the ability to invest up
to \$200 million of equity for
select transactions

Add-on acquisitions for
existing platforms or
incubation initiatives with
\$10+ million in revenue

Current Portfolio



Leader in strategic revenue
management solutions that drive
retail and CPG growth



Leader in real-world data and AI
solutions for precision oncology
and healthcare



Emerging leader in revenue
integrity and strategic revenue
management for media companies



Emerging leader in AI solutions for
financial services to reduce risk
and improve client value



Leader in asset performance
management and process excellence
solutions for manufacturing



Emerging leader in next-generation
IT service management and asset
management solutions



The leader in medical imaging
and AI advanced visualization
technologies



Insights and predictive analytics to
reduce costs, control waste, and
deliver efficiencies



World-leading, advanced
machine learning platform