



## Symphony AzimaAI Announces a New Brazil Sales Partner

WOBURN, MA, December 1, 2020 – Symphony AzimaAI announced today the appointment of its latest new value-added reseller, Fluxo Soluções Integradas, to its growing line of distribution partners worldwide.

Fluxo Soluções Integradas has over 30 years of leadership in the Brazilian industrial market. Its expertise lies in the Process and Industrial Automation, Terminal Automation, Instrumentation, Control Valves, Tank Gauging, Actuators, Metering Skids, Vapor Recovery Units, and Vapor Combustion Units across a broad range of industries.

With certified solutions engineers strategically located in the most important cities in the country, Fluxo will support Symphony AzimaAI's expanded operations in Brazil. They will leverage their strong domain expertise to drive Symphony AzimaAI solutions to assist customers as they navigate through their Digital Transformation.

"What always sets any product company apart is the expertise that can be provided to help customers to succeed," said Romeu Kleinubing, Channel Director. "Fluxo is a company with a long and outstanding track record of providing tremendous value to their customers."

### About Symphony AzimaAI

For 50+ years, SAAI have been innovators of industrial insight - from machine component health to plant performance optimization. This has been enabled by a talented and rapidly growing team of deep domain experts in process industries, discrete manufacturing, IIoT, and artificial intelligence. SAAI is a company of innovation and firsts including:

- The largest rules base and fault condition library for machine health
- High accuracy data capture devices
- The industry's first complete cloud enabled PdM program solution
- The industry's largest data lake of machine health data
- The use of 3<sup>rd</sup> Generation AI to bring even higher fidelity into asset performance management and plant operations optimization

Our solutions span Predictive Maintenance and Process Health & Optimization, including data acquisition devices and software.

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